



2019 Annual and Financial Report

Annual Operational Report

Significant Accomplishments

- Purchased additional bats for tee-ball to be fully stocked in all divisions.
- Carried over many efforts from 2018: Fall Ball; ongoing, regular equipment refreshes; accounting practices; documenting policies and procedures publicly for review.
- Repaired the warm-up mound at the 90' field.
- Worked with families to ensure the trip to Grand Rapids for the State Tournament was affordable.
- Secured a significant grant, \$7,500, from Michigan Baseball Foundation for replacing the press boxes.
 - This project will carry into 2020 out of necessity.
- Hosted 2 District 14 Tournaments (8/9/10 and Juniors) for the first time in 5 or more years.

Challenges

- Registration continued to decline year over year. 262 players registered for the season.
 - Resulted in contracting 1 division from 2018 (Machine-Pitch was eliminated).
 - The contraction had other impacts to overall play that will need to be reviewed and accounted for in 2020.
- Volunteer participation was still lacking, including challenges in getting enough managers.
- Member applications declined as well, only 16 were received.

2019 Season Survey

- 23 responses recorded (down from 50 in 2018)
- Tee-Ball was positive and accounted for 2 responses.
- Bantam was generally positive, and accounted for 6 responses.
 - There was a requested for a double first base, and concerns regarding skill level since 6-year-olds were moved into Bantam in 2019.
- Minor was mixed, and accounted for 7 responses.
 - 3 of the 7 responses noted that there was not a good mix between teaching and competition.
- Major was mixes, and accounted for 2 responses.
 - No comments were recorded, so the negative responses don't have any specifics that are actionable.
- Junior was overwhelmingly positive and accounted for 6 responses.
- Facebook and e-mail were the top sources for registration information.

- Flyers to the school accounted for 2 out of 23, it may be worth reviewing the efficacy of the flyers and related expenses.
- Registration fees are still viewed as reasonable and fair.
- The desire for online registration declined from 2018.
- 7 of the 23 respondents indicated they were not planning to volunteer in 2020, 12 indicated they were unsure.

Open Items

- Press Box construction is still in progress.
 - The architect is completing the drawings as required by the Township.
 - Once complete, the drawings will be provided to contractors for bid on the project.
 - The goal is to have at least 1 complete before the end of the 2019 calendar year.
 - \$7,500 of the current balance in the bank is dedicated to this project and must be used for that purpose.
 - The 2020 Board of Directors would have supervision and completion responsibilities.
- Scoreboard control boxes need servicing, as do the lights and finish on all scoreboards.

Goals for 2020 and beyond

- Facility upgrades that need attention in 2020 include fencing, particularly to close gaps and repair heaving and collapses.
- Continue the equipment refreshes to rotate equipment in a way that keeps all gear safe for play, including field equipment (bases).
- Visual breaks for the outfield need to be addressed.

Financial Review

Overview

- \$23,876.35 current cash on-hand.
- \$730.60 outstanding checks.
 - \$30.00 in volunteer deposit refunds.
 - \$42.00 to Hayes Specialties for concession supplies.
 - \$265.60 to Custom Lawn Care for treatment of 3 fields.
 - \$393.00 to District 14 for annual dues (\$1.50 per player).
- \$7,500 is committed to press box replacement via Michigan Baseball Foundation grant.
- \$15,645.75 is the current uncommitted cash on-hand.
 - Net increase of \$3,629.89 of uncommitted cash from the start of FY2019.
 - Field 1 renovation was a contributing factor to the decline in uncommitted cash at the end of FY2018.
 - There is a pending invoice for architecture services for the press box design and related site plan. The rate is \$95/hour, with a maximum of 40 hours (\$3,800.00).

Assets Acquired

- Ariens 54" zero-turn mower
- Stainless steel table for concessions
- Catching equipment
- Baseball helmets
- 1 set of bases
- Plans for press boxes
- Field grooming equipment
- PA Systems
- Consumables
- Bats
 - Tee-Ball
 - BBCOR Juniors

Assets Sold or Disposed

- Old playing equipment that was no longer safe or usable was discarded.

Line-Item Review

General Item	Spent	Revenue Item	Received
Accounting	\$ 785.00	Registration	\$ 16,595.00
		Membership	
Advertising	\$ 269.71	Dues	\$ 90.00
Apparel	\$ 470.72	Concessions	\$ 17,645.83
Baseball Operations	\$ 14,973.29	Sponsorships	\$ 9,575.00
Business Expenses	\$ 20.00	Fall Ball	\$ 2,260.00
Clinics	\$ 675.00	Fundraising	\$ 19,380.74
Concessions Expenses	\$ 12,270.82	Apparel Sales	\$ 199.00
District Dues	\$ 393.00	Credits	\$ 82.35
Insurance	\$ 2,015.00	Grants	\$ 11,300.00
Little League	\$ 5,200.99		
Maintenance	\$ 9,387.94		
Office Expenses	\$ 614.15		
Playing Equipment	\$ 3,541.98		
Registration	\$ 682.37		
Sponsors	\$ 1,019.37		
Technology	\$ 1,447.50		
Fundraising	\$ 5,589.43		
Volunteer Fee	\$30.00		
Total Expenses	\$59,386.27	Total Revenue	\$ 77,127.92

Membership Review

The following 16 individuals completed the membership application, volunteered, and submitted their membership dues. It is the position of the board of directors that all 16 members be approved by the 2019 Members to become the 2020 Members.

Jim Bailey
Ashley Bekemeier-Bourbina
Mike Connolly
Rachel Connolly
Tom Connolly
Tom Connolly Sr.
Scott Crowl
Joe Grigg
Greg Krawczak
Cameo Lynn
Jason Lynn
Nick Patterson
Craig Scott
Sara Scott
Cynthia Trevino
Lou Trevino

Constitutional Amendment

The Board of Directors, with the review of Little League International, is putting forward the following amendment to the Saginaw Township South Little League Constitution:

Amendment 1

- a. Proxy voting and use of proxies shall be prohibited for all meetings of the Regular Members. When matters to be voted upon are known in advance of the meeting an absentee ballot shall be made available to Regular Members in good standing. All elections shall be by majority vote of all Regular Members present or represented by a properly executed and signed absentee ballot filed with the Secretary prior to the meeting.
- b. Proxy voting and use of proxies shall be prohibited for all meetings of the Board of Directors. Directors shall be present at the meeting to vote on any motion before the board.

This amendment is included on the ballot to be voted upon along with the Board of Directors.

Board Election

Process

1. Nominations for the Board of Directors shall be accepted.

- a. The President shall nominate anyone that has indicated interest in being a candidate, including those individuals that are absent.
 - b. Present nominees shall affirm their nomination.
 - c. Absent nominees shall be added to the ballot without further affirmation.
2. Nominations for the Election Coordinator.
 - a. The Election Coordinator will distribute, collect and count ballots.
 - b. Any tie that would require a tie break shall be decided by lot in a manner to be determined by the Election Coordinator.
 - c. A voice vote will be completed to select the Election Coordinator.
3. To be elected an individual must be selected on the majority of ballots.
4. Once the election is complete and majority winners announced a motion to affirm/accept the results of the election must be made and subsequent majority vote to accept the results.
5. Following the close of the Annual Meeting of the Members, a transition meeting with the board members-elect to elect officers for 2020.
 - a. Required officers include: President, One or more Vice Presidents, Secretary, Treasurer, Player Agent, Safety Officer, Coaching Coordinator, and Umpire-In-Chief.